Customer Success Story— Kuhlman Company

Selling 13,000 men's and women's clothing and accessory items from a growing chain of 40 stores across the United States had burst the seams of Kuhlman Company's first information technology solution. Busy store staff and managers were often late reporting their hours, sales, inventory, and requests for transferred merchandise. A Microsoft-certified VAR then installed Microsoft Retail Management System (now Microsoft Dynamics RMS) and Microsoft Business Solutions–Great Plains® (now Microsoft Dynamics GP). Today, chain-wide knowledge is immediate. Stores' closing reports are automatic, complete, and available in seconds. Sales and customer data slides into Microsoft Dynamics GP software, and accounting tasks that were once complex and time-consuming are now finished in minutes with much higher accuracy. Standard and customized reports guide decisions with facts, not guesses.

"Managers know what they have, what they can get, how fast, and from where. We see and resolve bottlenecks immediately."
Scott Kuhlman, CEO, Kuhlman & Company